

# Mont A. Neer

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## EDUCATION

Appalachian State University, Boone, NC  
**Master of Business Administration**  
Concentration: Economics  
GPA: 3.4

August 20xx

North Carolina State University, Raleigh, NC  
**Bachelor of Science**  
Major: Agricultural Business Management  
GPA: 3.24

December 20xx

## WORK EXPERIENCE

Carolina Farm Credit, Lexington, NC  
**Loan Officer**

July 20xx – August 20xx

- Educated borrowers on specifics of loan products while providing guidance on appropriate credit solutions to manage debt effectively.
- Consistently achieved revenue and customer retention goals while increasing client profitability through relationship building, outstanding service delivery, cross selling and referral development.
- Actively managed continuous pipeline ranging from 20-40 loans, closing an average of six a month and managing a portfolio valued at over \$10M.
- Routinely ranked among the top loan officers in the Asheville to Durham region.

## BUSINESS ANALYSIS EXPERIENCE

Appalachian Regional Healthcare, Boone, NC  
**Intern – Department of Nursing**

May 20xx – Present

- Work directly with the director of nursing to develop a system to assess patient acuity in order to increase workload equality.
- Shadow nurses in the ICU and IMCU in order to gauge their workloads and needs.
- Analyze workload data for each nursing shift to ensure success of the system.

Appalachian State University, Boone, NC  
**Graduate Research Assistant**

January 20xx – May 20xx

- Collected and organized 2016 Presidential election data for an economic research project lead by the head of the Economics Department.
- Implemented a new marketing strategy and designed an improved logo in order to attract students to the economics research laboratory.
- Monitored student performance and engagement in four undergraduate macroeconomics classes by personally evaluating each student's assignments and exams.

## INVOLVEMENT

Appalachian State University, Boone, NC  
**Vice President – Executive Impact Club**  
**Speaker Liaison – Executive Impact Club**

April 20xx - Present  
January 20xx – April 20xx

Davidson County Agricultural Council, Lexington, NC  
**Board Member**

November 20xx – August 20xx

## SKILLS & PROFESSIONAL DESIGNATIONS

- Intermediate Financial Analysis
- BB&T - Emerging Leaders Certificate
- AgFirst Bank - Credit Analyst Training Certificate